

Citizens for the Arts in Pennsylvania

INCOME		FY 2022-23	FY 2021-22	Status/ Sources	Status/ Sources (2020-21)
AOAP Grant		\$ 26,000.00	\$ 26,000.00	CFAPA currently located in a Rural community becoming eligible for the increased grant amount	AOAP
SBA Stimulus Loan (grant)		??			
Interest Income				minimal	
Online Fundraising Drives/GoFundMe/crowdsourcing		\$ 500.00	\$ 500.00	Facebook, Instagram, Email Blasts, GoFundMe, etc...	Facebook, Instagram, Email Blasts, GoFundMe, etc...
Major Donor Outreach		\$ 3,000.00			
Board Challenge		\$ 2,500.00			
Membership Dues & Drive		\$ 20,000.00	\$ 5,010.00	Educational Memberships, Individual Memberships, Organizational Memberships	
Miscellaneous Grants		\$ 5,000.00	\$ 16,000.00		PA Humanities SHARP Grant
Miscellaneous Donations		\$ -	\$ 3,813.19		
Corporate Contributions		\$ 5,000.00		TBD	
Giving Tuesday		\$ 1,500.00		TBD	
Annual Campaign		\$ 2,500.00		TBD - suggested snail mail campaign (Holiday or Annual)	
Statewide Services grant, AEP grant, Leadership Transition/Development grant, PD&C, Statewide Summit &		\$ 20,000.00	\$ 20,000.00	will seek opportunities for additional Statewide Services programs through the PCA (Possible AEP)	
TOTAL		\$ 86,000.00	\$ 71,323.19		

EXPENSES		FY 2022-23	FY 2021-22		
Fundraising					
Fee to BCO		\$ 15.00	\$ 15.00	Needed	Needed
Fundraising Consultant/Classes					
Membership Brochure/Annual Appeal Mailing		\$ 1,000.00			
Membership Software		\$ 350.00			
Online Membership Processing		\$ 500.00	\$ 500.00	Fees to use Stripe, increased use	Fees to use Stripe, increased use
Management & General					
Board Meeting Expenses				Conference calls/ in-person when available	Conference calls/ in-person when available
Bank/Online Service Charges		\$ 100.00	\$ 100.00	Needed	Needed
Depreciation			\$ -		
Accounting		\$ 4,500.00	\$ 3,000.00		
Financial Review		\$ 3,000.00	\$ 4,000.00		
Insurance		\$ 2,500.00	\$ 2,500.00		
Gross Wages + Retirement Contribution		50,000.00	22,600.00		

1099 Contractor Costs (Dec 2020-June 2021)			\$ 12,628.00		N/A	N/A
Benefits						
Payroll Taxes	\$ 4,500.00		\$ 2,260.00			
Payroll Processing	\$ 675.00		\$ 1,000.00			
Dues & Subscriptions	\$ 250.00		\$ 250.00			
Postage	\$ 500.00		\$ 500.00			
Office Supplies	\$ 500.00		\$ 900.00			
Storage rental	\$ 1,050.00		\$ 1,200.00	Needed		Needed
Parking	\$ 400.00		\$ 450.00			
Web hosting and domains			\$ 500.00	Needed (paid through 2022)		Needed (paid through 2022)
Website Development						
Software			\$ 400.00	Should be \$0 for 2021-22 year		Should be \$0 for 2021-22 year
Other						

Programs & Services

Arts & Culture Caucus	\$ 600.00		\$ 600.00	Needed		Needed
National Arts Advocacy Day			\$ 1,300.00	NO IN-PERSON National Arts Advocacy Day in 2023		Dependent on the status of the Advocacy Day in 2022
PA Arts Advocacy Day	\$ 500.00		\$ 500.00	Needed		Needed
PD&C Grant Program	\$ -					
Research	\$ 1,000.00			Continued research for mission purposes		Continued research for mission purposes
VoterVoice	\$ 500.00		\$ 500.00	Needed (reduced in 2022)		Needed (reduced in 2022)
Statewide Summit				??		??
State Arts Action Network	\$ 500.00			Fall Meeting??		Fall Meeting??

TOTAL EXPENSES \$ (74,940.00) \$ 56,703.00

NET INCOME \$ 11,060.00

